A3940-1-1
10/3/88

The College Placement Council 62 Highland Avenue / Bethlehem, PA 18017

The national association for career planning, placement, and recruitment

CPC Salary Survey

REGIONAL Interim Report No. 4, May 1988

EASTERN REGION (ECPO)

Bentley College
Boston College
University of Bridgeport
Brown University
Columbia University
University of Connecticut
Cornell University
CUNY-Bernard M. Baruch
CUNY-Baruch College-Arts & Science
CUNY-City College
CUNY-Hunter College
Dartmouth College
University of Maine-Orono
MIT
MIT-Sloan School of Management
University of Massachusetts-Amherst
Mount Holyoke College
NYU-Grad. School of Business
Pace University-New York City
Pace University-Westchester
Polytechnic University
Rensselaer Polytechnic University
University of Rhode Island
University of Rochester
University of Rochester-
W.E. Simon Grad. School of Business
SUNY-Buffalo
Syracuse University
Union College
Williams College
Worcester Polytechnic Institute

The 186 placement offices at the 153 colleges and universities that participate in the *Salary Survey* are divided into seven geographic regions. The placement offices listed comprise the Eastern region.

The data are based on salary offers made to students graduating between September 1, 1987 and August 31, 1988. Tables on pages 2 through 5 list data on both regional and national levels for the interim period (April 4 through May 2) and cumulatively (September 1 through May 2). The block tables contain data for the interim period only.

SCOPE AND NATURE OF THE SURVEY

The scope, nature, and coverage of the CPC *Salary Survey* are particularly important to the interpretation and proper use of the statistics.

Offers are reported from employing organizations in business, industry, government, and non-profit and educational organizations. The offers are base starting salary offers and do not include fringe benefits or overtime. The data cover a broad range of functional positions, except teaching. Confidentiality is maintained for the individual, the college, and the employer.

The *Survey* reports offers, not acceptances, with no limit on the number of offers per student. Therefore, offers in the study cannot be equated with actual hires, and when the economic climate changes substantially, the ratio of offers to hires usually changes also, making comparison with other years no longer valid. In those categories where offers are relatively few, the data should be regarded only as an indication.

Copyright 1988 by The College Placement Council, Inc.
No part of this publication may be used, adapted, or reproduced in any manner whatsoever without written permission.
ISSN 0196-1004

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

(Data Combined for Men and Women)

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/4/88 THROUGH 5/2/88							CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	66	923	$2159	$2083	$2334	$2167	$1916	312	4231	$2149	$1998	$2400	$2156	$1875
BANKING & FINANCE	10	206	2321	2066	*	*	*	35	759	2007	1894	2416	2000	1750
BUSINESS ADMINISTRATION & MANAGEMENT	2	262	1913	1831	*	*	*	22	924	2180	1753	2583	2250	1750
HUMAN RESOURCES (incl Labor Relations)	+	18	+	1776				+	69	+	1627			
INSTITUTIONAL MANAGEMENT	+	8	+	1987				+	68	+	1630			
MANAGEMENT INFO SYSTEMS	3	68	2136	2077	*	*	*	29	311	2273	2091	2575	2200	1916
MARKETING & DISTRIBUTION	11	162	1662	1779	*	*	*	24	900	1717	1750	1916	1792	1333
HUMANITIES														
ECONOMICS	14	127	2254	2046	*	*	*	38	302	2279	1955	2583	2383	1867
LETTERS (incl English, Literature)	1	9	2375	1664	*	*	*	3	50	1895	1728	*	*	*
HUMANITIES - All Other	1	21	1416	1636	*	*	*	6	106	1919	1540	*	*	*
CRIMINAL JUSTICE	+	3	+	1750				+	31	+	1633			
HISTORY	1	9	2162	1953	*	*	*	3	25	2373	1807	*	*	*
PSYCHOLOGY	2	20	1800	1870	*	*	*	4	94	2125	1609	*	*	*
SOCIAL SCIENCES-All Other	4	67	2055	1874	*	*	*	4	188	2055	1715	*	*	*
COMMUNICATIONS														
ADVERTISING	+	8	+	1569				1	44	917	1493	*	*	*
COMMUNICATIONS	1	31	1500	1798	*	*	*	3	161	1778	1626	*	*	*
JOURNALISM	+	10	+	1653				+	75	+	1486			
TECHNICAL WRITING	+	3	+	2567				1	10	1667	2260	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	85	+	2364				11	274	2514	2343	*	*	*
AGRICULTURAL	+	5	+	1968				+	22	+	2076			
BIOENGINEERING & BIOMEDIC	+	1	+	2500				4	6	2469	2454	*	*	*
CHEMICAL	2	260	2725	2619	*	*	*	56	792	2596	2588	2750	2650	2458
CIVIL	3	220	2233	2118	*	*	*	26	605	2185	2095	2333	2171	2083
ELECTRICAL(incl Comp Eng)	29	793	2542	2483	2675	2575	2333	233	2735	2562	2459	2750	2580	2335
GEOLOGICAL	+	3	+	2081				+	13	+	2066			
INDUSTRIAL	8	136	2598	2379	*	*	*	39	536	2530	2370	2917	2500	2167
MECHANICAL	18	521	2396	2454	*	*	*	157	1748	2491	2451	2725	2500	2300

BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/4/88 THROUGH 5/2/88							CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
METALLURGICAL	1	34	$2918	$2515	*	*	*	6	112	$2699	$2461	*	*	*
MINING & MINERAL	+	2	+	2370				+	2	+	2370			
NUCLEAR	+	5	+	2518				+	16	+	2438			
PETROLEUM	+	44	+	2700				+	93	+	2785			
ENGINEERING TECHNOLOGY	+	52	+	2242				4	141	2517	2241	*	*	*
SCIENCE														
AGRICULTURAL	+	28	+	1783				+	106	+	1713			
ARCHITECTURAL & ENVIRONMENT DESIGN	+	+	+	+				+	1	+	1300			
BIOLOGICAL	+	14	+	1954				3	37	1848	1814	*	*	*
CHEMISTRY	+	16	+	2310				+	48	+	2157			
COMPUTER SCIENCE	18	254	2403	2391	*	*	*	75	969	2451	2280	$2658	$2500	$2208
MATHEMATICS	5	66	1913	2234	*	*	*	19	174	2268	2224	*	*	*
ALLIED HEALTH PROFESSIONS	+	4	+	2145				2	59	2208	2056	*	*	*
NURSING	+	58	+	1863				+	139	+	1922			
PHARMACY	+	5	+	2181				+	17	+	2487			
PHYSICS	+	4	+	2175				+	13	+	2252			
OTHER PHYSICAL & EARTH SCIENCES	+	6	+	2070				+	18	+	1925			
RENEWABLE NATURAL RSRCS	+	+	+	+				1	6	1668	1459	*	*	*
TOTALS	200	4571						1121	17030					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

BACHELOR'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS

(Data Combined for Men and Women)

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/4/88 THROUGH 5/2/88							CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ADMIN. & MGMT.														
ACCOUNTANTS & AUDITORS	70	964	$2172	$2076	$2416	$2235	$1916	319	4320	$2146	$1995	$2416	$2162	$1875
BANKING OCCUPATIONS	3	123	2347	1968	*	*	*	12	302	2179	1814	*	*	*
BUSINESS ADMINISTRATION	4	53	1624	1789	*	*	*	11	308	1659	1667	*	*	*
CONSULTANTS	9	185	2449	2191	*	*	*	98	532	2479	2227	2833	2500	2083
FINANCIAL ANALYSTS	12	111	2622	2185	*	*	*	53	359	2368	2057	2708	2458	1950
HUMAN RESOURCES	+	23	+	1703				1	124	2605	1615	*	*	*
MANAGEMENT TRAINEE	17	277	1926	1831	*	*	*	44	1132	2099	1709	2625	2080	1625
COMPUTER & MATHEMATICAL														
COMPUTER PROGRAMMERS	8	165	2455	2360	*	*	*	44	642	2415	2225	2574	2500	2250
COMPUTER SCIENTISTS	12	163	2423	2395	*	*	*	42	564	2448	2299	2717	2500	2176
MATH/STATISTICIANS	+	30	+	2229				1	81	2333	2243	*	*	*
MARKETING & SALES														
ADVERTISING/MARKETING	5	71	1782	1952	*	*	*	11	392	1949	1835	*	*	*
RETAIL/WHOLESALE SALES	3	97	1861	1866	*	*	*	9	490	1737	1781	*	*	*
TECHNICAL SALES	3	60	1983	2040	*	*	*	12	204	2311	1990	*	*	*
ALL OTHER OCCUPATIONS														
AGRICULTURE & NATURAL RESOURCE OCCPTNS.	+	16	+	1759				+	81	+	1677			
COMMUNICATIONS OCCUPATION	+	8	+	1661				+	79	+	1608			
ENGINEERS (Eng. Deg. Req)	49	1979	2472	2445	2667	2500	2208	444	6572	2509	2432	2717	2525	2251
HEALTH RELATED OCCUPATION	+	14	+	1971				3	113	2057	2022	*	*	*
INSURANCE OCCUPATIONS	3	75	1825	1869	*	*	*	5	237	1937	1788	*	*	*
LAW ENFORCEMENT OCCPTNS	+	5	+	1679				+	23	+	1756			
NURSES	+	58	+	1886				+	133	+	1936			
PRODUCTION OCCUPATIONS	+	42	+	2205				+	130	+	2090			
REAL ESTATE OCCUPATIONS	+	2	+	1900				1	17	1668	1764	*	*	*
RESEARCHERS-NONSCIENTIFIC	+	6	+	2340				3	18	2734	2095	*	*	*
RESEARCHERS-SCIENTIFIC	+	23	+	2337				4	69	2036	2247	*	*	*
SOC. WORKERS & RECREATION	2	11	1500	1468	*	*	*	2	62	1500	1424	*	*	*
TRANSPORTATION & DISTRIBUTION OCCPTNS	+	9	+	2026				2	46	1750	1880	*	*	*
TOTALS	200	4571						1121	17030					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

MASTER'S DEGREE CANDIDATES

AVERAGE MONTHLY SALARY OFFERS-INEXPERIENCED

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/4/88 THROUGH 5/2/88							CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	7	52	$2152	$2289	*	*	*	10	284	$2252	$2276	*	*	*
MBA--NON-TECH	2	197	2728	2983	*	*	*	11	491	2420	2766	*	*	*
MBA--TECH	+	88	+	3218				3	187	3145	3165	*	*	*
MS-BUSINESS	1	13	3083	2636	*	*	*	2	53	2917	2494	*	*	*
ADMINISTRATION	+	2	+	2212				+	8	+	2309			
BANKING & FINANCE	1	7	2917	25[illegible]	*	*	*	3	25	3778	2630	*	*	*
INDUSTRIAL MGMT (incl Ind. Administration)	+	2	+	3150				+	6	+	2881			
LABOR/INDUSTRIAL RELATION	+	12	+	2686				+	20	+	2574			
MANAGEMENT INFO SYSTEMS	+	10	+	2435				2	28	2117	2424	*	*	*
HUMANITIES														
HUMANITIES	1	1	1750	1750	*	*	*	1	18	1750	1563	*	*	*
SOCIAL SCIENCES	2	5	3125	2065	*	*	*	3	73	2917	1928	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	5	+	2720				2	35	2934	2822	*	*	*
BIOENGINEERING & BIOMEDIC	+	+	+	+				+	+	+	+			
CHEMICAL	1	26	2833	2857	*	*	*	2	59	2892	2812	*	*	*
CIVIL	+	22	+	2469				3	77	2503	2455	*	*	*
ELECTRICAL(incl Comp Eng)	6	79	3143	3009	*	*	*	114	395	3168	2990	$3375	$3250	$2875
GEOLOGICAL	+	1	+	2416				+	12	+	2285			
INDUSTRIAL	+	5	+	2847				7	55	2924	2736	*	*	*
MECHANICAL	+	20	+	2686				49	150	2999	2838	3333	3058	2733
METALLURGICAL	+	2	+	2834				8	23	2815	2830	*	*	*
NUCLEAR	+	+	+	+				1	5	2916	2655	*	*	*
SCIENCE														
BIOLOGICAL	+	+	+	+				+	6	+	1709			
CHEMISTRY	+	10	+	2706				3	30	3086	2750	*	*	*
COMPUTER SCIENCE	8	30	2928	2875	*	*	*	19	124	2868	2863	*	*	*
GEOLOGY & RELATED GEOLOGICAL SCIENCES	+	3	+	2231				2	15	2375	2413	*	*	*
MATHEMATICS	+	8	+	2414				2	24	2875	2387	*	*	*
PHYSICS	+	1	+	3533				+	3	+	2994			
TOTALS	29	601						247	2206					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

Master's Degree Candidates - Experience[1]

(Data Combined for Men and Women)

AVERAGE MONTHLY SALARY OFFERS

INTERIM PERIOD 4/4/88 THROUGH 5/2/88

CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

GRADUATE ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	5	169	$2550	$3426	*	*	*	6	324	$2444	$3318	*	*	*
MBA--TECH	+	52	+	3548				+	108	+	3647			
OVER 2 TO 4 YEARS														
MBA--NON-TECH	+	166	+	3402				4	325	2750	3476	*	*	*
MBA--TECH	+	100	+	3538				1	206	2375	3728	*	*	*
OVER 4 YEARS														
MBA--NON-TECH	+	92	+	3404				1	204	4166	3445	*	*	*
MBA--TECH	+	74	+	3758				+	146	+	3905			
TOTALS	5	653						12	1313					

1 Years of previous full-time, nonmilitary employment
' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

DOCTORAL DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE MONTHLY SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/4/88 THROUGH 5/2/88							CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING														
AEROSPACE	+	1	+	$4500				5	12	$3841	$4063	*	*	*
CHEMICAL	1	25	$3875	3877	*	*	*	2	84	3763	3772	*	*	*
CIVIL	+	4	+	2602				2	11	4250	3144	*	*	*
ELEC ENG (INCL COMP ENG)	1	9	4375	4782	*	*	*	8	54	4417	4071	*	*	*
MECHANICAL	1	3	4125	4190	*	*	*	6	34	4230	3794	*	*	*
METALLURGICAL	+	2	+	3892				6	26	3948	3773	*	*	*
SCIENCE														
BIOLOGICAL	+	1	+	3250				+	4	+	2271			
CHEMISTRY	+	45	+	3597				6	110	3422	3422	*	*	*
COMPUTER SCIENCE	+	1	+	4583				+	9	+	4148			
MATHEMATICS	+	1	+	2825				+	5	+	3194			
PHYSICS	1	4	4030	3461	*	*	*	8	21	3958	3418	*	*	*
POLYMER	+	8	+	3617				+	20	+	3353			
TOTALS	4	104						43	390					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

May 1988 ECPO CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

May 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
ACCOUNTING	2171 284 2595 1916	2167 1	1983 5					1979 6	1791 1
BANKING & FINANCE	2208 1		2079 11			2558 2		1367 2	1750 3
BUSINESS ADMINISTRATION & MANAGEMENT	2167 3		2076 1	2333 1	2370 9	1917 2		2750 2	1750 1
HUMAN RESOURCES (incl Labor Relations)									
INSTITUTIONAL MANAGEMENT									
MANAGEMENT INFO SYSTEMS	2330 12			2621 2	2517 4	2150 1		2100 1	1646 2
MARKETING & DISTRIBUTION		1444 3	1875 1	1792 2		1875 2		2000 1	1801 7
ECONOMICS	2383 2		2334 2	2250 1	2111 3	2498 19		1990 4	2277 2
LETTERS (incl English, Literature)			2009 2						1667 1
HUMANITIES - All Other		1416 1	2741 1		2750 1				
CRIMINAL JUSTICE									
HISTORY	2500 1					2458 1			2162 1

May 1988 ECPO CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

May 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
PSYCHOLOGY									1750 1
SOCIAL SCIENCES-All Other						2500 2			
ADVERTISING									
COMMUNICATIONS									1834 2
JOURNALISM									
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL				2583 1					
AGRICULTURAL									
BIOENGINEERING & BIOMEDIC									
CHEMICAL	2167 1								
CIVIL					2228 3				
ELECTRICAL(incl Comp Eng)	2556 18			2812 8	2580 9	2511 15			2333 1

May 1988 ECPO CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

May 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
GEOLOGICAL									
INDUSTRIAL	2543 12				2573 4	2764 3			
MECHANICAL	2583 2				2625 10	2500 2		2084 2	
METALLURGICAL				2510 1					
MINING & MINERAL									
NUCLEAR									
PETROLEUM									
ENGINEERING TECHNOLOGY									
AGRICULTURAL									
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL									
CHEMISTRY									

May 1988 ECPO CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

May 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
COMPUTER SCIENCE	2545 10			2364 6	2344 4			2750	
MATHEMATICS	2083 2			2542 2	2084 2	2521 2		1967 2	
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY									
PHYSICS									
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS									

May 1988 ECPO CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

May 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
ACCOUNTING				1875 1	1950 2				2083 1
BANKING & FINANCE				2000 1		1963 2	1950 1		
BUSINESS ADMINISTRATION & MANAGEMENT						1100 1			
HUMAN RESOURCES (incl Labor Relations)									
INSTITUTIONAL MANAGEMENT									
MANAGEMENT INFO SYSTEMS						1750 1			
MARKETING & DISTRIBUTION	1500 1			1500 1		1500 1			
ECONOMICS						1770 1			
LETTERS (incl English, Literature)									
HUMANITIES - All Other									
CRIMINAL JUSTICE									
HISTORY									

May 1988 ECPO CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

May 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
PSYCHOLOGY									
SOCIAL SCIENCES-All Other									
ADVERTISING	917 1								
COMMUNICATIONS									
JOURNALISM									
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL		2738 2					2448 7		
AGRICULTURAL									
BIOENGINEERING & BIOMEDIC									
CHEMICAL		2083 1							2500 1
CIVIL									
ELECTRICAL(incl Comp Eng)		2681 13			2555 9	2666 23 2500 2666	2452 8		2408 5

May 1988 ECPO CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

May 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
GEOLOGICAL									
INDUSTRIAL		2817 2				2583 1	2509 2		2250 1
MECHANICAL		2287 4			2619 8	2583 5	2549 22 2800 2340		2441 23 2475 2251
METALLURGICAL									
MINING & MINERAL									
NUCLEAR									
PETROLEUM									
ENGINEERING TECHNOLOGY									
AGRICULTURAL									
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL		[illegible] 1							
CHEMISTRY									

May 1988 ECPO CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

May 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
COMPUTER SCIENCE		2471 7		2292 1	2167 3	2552 5	2584 1		2475 1
MATHEMATICS		2383 1				2333 1			2085 1
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY									
PHYSICS									
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS						1668 1			

May 1988 ECPO CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

May 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
ACCOUNTING	2162 1		1958 1	1950 1		2021 1		1878 3	1833 1
BANKING & FINANCE			1975 3	2067 5	2292 2	1920 1			
BUSINESS ADMINISTRATION & MANAGEMENT			2150 1						
HUMAN RESOURCES (incl Labor Relations)									
INSTITUTIONAL MANAGEMENT									
MANAGEMENT INFO SYSTEMS		2475 1	2176 3	2183 2					
MARKETING & DISTRIBUTION		1867 1			1750 1			1916 1	1867 1
ECONOMICS	1400 1	1867 1				1733 1			1867 1
LETTERS (incl English, Literature)									
HUMANITIES - All Other									
CRIMINAL JUSTICE									
HISTORY									

May 1988 ECPO CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

May 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
PSYCHOLOGY				2450 2	1850 1				
SOCIAL SCIENCES-All Other									
ADVERTISING									
COMMUNICATIONS									
JOURNALISM									
TECHNICAL WRITING									
AEROSPACE & AERONAUTICAL				2458 1					
AGRICULTURAL									
BIOENGINEERING & BIOMEDIC						2469 4			
CHEMICAL	2500 1	2652 21 1875 2600	2325 1	2611 3	2720 3	2511 7		2667 10	2650 6
CIVIL	2148 12	2083 1		2492 1				2425 2	
ELECTRICAL(incl Comp Eng)	2625 1	2602 5	2636 30 2500 2517	2514 74 2083 2335	2614 3	2620 5		2688 2	

May 1988 ECPO CUMULATIVE REPORT

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

AVERAGE MONTHLY SALARY OFFERS BY CURRICULUM & EMPLOYER

May 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROL & ALLIED RDCTS	SCIENT INSTRU & MEDICAL
GEOLOGICAL									
INDUSTRIAL		2950 1	2433 4	2398 7					2625 1
MECHANICAL	2272 3	2531 7	2515 6	2474 46 2575 2335	2583 1	2500 1	2405 5	2560 4	2650 1
METALLURGICAL			2850 1				2500 2	2918 2	
MINING & MINERAL									
NUCLEAR									
PETROLEUM									
ENGINEERING TECHNOLOGY	2667 1			2400 1		2500 2			
AGRICULTURAL									
ARCHITECTURAL & ENVIRONMENT DESIGN									
BIOLOGICAL		2520 1							
CHEMISTRY									

May 1988 ECPO CUMULATIVE REPORT

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

May 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
COMPUTER SCIENCE		2292 1	2517 21 2850 2500	2508 10	2208 1	2250 1			2166 1
MATHEMATICS			2533 3	2400 2					
ALLIED HEALTH PROFESSIONS									
NURSING									
PHARMACY									
PHYSICS									
OTHER PHYSICAL & EARTH SCIENCES									
RENEWABLE NATURAL RSRCS									

May 1988 ECPO CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

May 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
ACCOUNTING						1529 2	1937 1
BANKING & FINANCE	1422 1						
BUSINESS ADMINISTRATION & MANAGEMENT			1384 1				
HUMAN RESOURCES (incl Labor Relations)							
INSTITUTIONAL MANAGEMENT							
MANAGEMENT INFO SYSTEMS							
MARKETING & DISTRIBUTION					1166 1		
ECONOMICS							
LETTERS (incl English, Literature)							
HUMANITIES - All Other				1756 1	1350 1		1500 1
CRIMINAL JUSTICE							
HISTORY							

May 1988 ECPO CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

May 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
PSYCHOLOGY							
SOCIAL SCIENCES-All Other					1500 1		1721 1
ADVERTISING							
COMMUNICATIONS			1667 1				
JOURNALISM							
TECHNICAL WRITING			1667 1				
AEROSPACE & AERONAUTICAL							
AGRICULTURAL							
BIOENGINEERING & BIOMEDIC							
CHEMICAL						1989 1	
CIVIL						2119 2	2139 5
ELECTRICAL(incl Comp Eng)						1851 4	

May 1988 ECPO CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

May 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
GEOLOGICAL							
INDUSTRIAL						1988 1	
MECHANICAL						2201 2	2472 3
METALLURGICAL							
MINING & MINERAL							
NUCLEAR							
PETROLEUM							
ENGINEERING TECHNOLOGY							
AGRICULTURAL							
ARCHITECTURAL & ENVIRONMENT DESIGN							
BIOLOGICAL			1375 1				
CHEMISTRY							

May 1988 ECPO CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY CURRICULUM & EMPLOYER

May 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
COMPUTER SCIENCE			1300 1				
MATHEMATICS					1500 1		
ALLIED HEALTH PROFESSIONS				2208 2			
NURSING							
PHARMACY							
PHYSICS							
OTHER PHYSICAL & EARTH SCIENCES							
RENEWABLE NATURAL RSRCS							

MAY 1988 ECPO CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY TECH - NON-TECH & EMPLOYER

MAY 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
BACHELOR NON-TECH	2180 303 2625 1916	1583 5	2094 23 2475 1875	2235 6	2381 17	2406 29 2500 1950		2010 16	1833 19
BACHELOR TECHNICAL	2521 45 2583 2167			2603 18	2500 32 2667 2167	2545 22 2367 2458		2170 5	2000 3

MAY 1988 ECPO CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS
BY TECH - NON-TECH & EMPLOYER

MAY 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
BACHELOR NON-TECH	1500 1			1792 3	1950 2	1674 6	1950 1		2083 1
BACHELOR TECHNICAL	917 1	25[illegible] 31 2[illegible] 2250		2292 1	2522 20 2345 2417	2600 36 2419 2333	2510 40 2550 2340		2422 32 2717 2250

MAY 1988 ECPO CUMULATIVE RE[illegible]

AVERAGE MONTHLY [illegible] OFFERS

BY TECH - NON-TECH & EMPLOYER

MAY 1988 ECPO REGIONAL CUMULATIVE REPORT

CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers

90th: 2208

10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
BACHELOR NON-TECH	1781 2	2070 3	2070 8	2155 10	2046 4	1891 3		1887 4	1856 3
BACHELOR TECHNICAL	2243 18	2602 37 2419 2458	2569 66 2500 2417	2494 145 2166 2335	2599 8	2515 20 2667 2475	2432 7	2649 20 1850 2450	2593 9

MAY 1988 ECPO CUMULATIVE REPORT

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

AVERAGE MONTHLY SALARY OFFERS MAY 1988 ECPO REGIONAL CUMULATIVE REPORT
BY TECH - NON-TECH & EMPLOYER CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
BACHELOR NON-TECH	1422 1		1384 1	1756 1	1339 3	1529 2	1719 3
BACHELOR TECHNICAL			1502 4	2208 2	1500 1	2002 10	2264 8

MAY 1988 ECPO CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

MAY 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLIC ACCOUNTING	ADVERTISING	BANKING	COMPUTER/DATA PROCESSING	CONSULTING SERVICES	FINANCE	HOTELS/MOTELS (HOSPITALITY)	INSURANCE	MERCHANDISING
MBA--NON-TECH	2354 4				2375 2	2500 1			
MBA--TECH									

MAY 1988 ECPO CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

MAY 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	PUBLISHING	RESEARCH & DEVELOPMENT	RESTAURANTS	TRANSPORTATION SERVICES	UTILITIES	OTHER BUSINESS SVCS	AEROSPACE	AGRI, FORESTRY & FISHING	AUTO & MECH'L EQUIPMENT
MBA--NON-TECH							2200 1		
MBA--TECH		3475 1			2792 1				

MAY 1988 ECPO CUMULATIVE REPORT

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

MAY 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

CURRICULUM	BLDG MAT'L MFR	CHEMICALS, DRUGS & ALLIE	COMPUTERS & BUS. MACHINES	ELECTRICAL & ELECTRON. MAC	FOOD & BEVRG. PROCESSING	GLASS, PAPER, PKG & ALLIED	METALS & METAL	PETROLEUM & ALLIED PRDCTS	SCIENT INSTRU & MEDICAL
MBA--NON-TECH			2728 2						2300 1
MBA--TECH		3167 1							

MAY 1988 ECPO CUMULATIVE REPORT

Sample Block: Average: 2025 706 # of Offers
90th: 2208
10th: 1833

AVERAGE MONTHLY SALARY OFFERS TO MBA CANDIDATES
BY TECHNICAL/NON TECHNICAL CURRICULUM & EMPLOYER

MAY 1988 ECPO REGIONAL CUMULATIVE REPORT
CUMULATIVE PERIOD 9/1/87 THROUGH 5/2/88

CURRICULUM	TEXTILES	TIRE & RUBBER	EDUCATION	HEALTH SERVICES	NON-PROFIT ORGANIZATIONS	FEDERAL GOV'T	LOCAL/STATE GOVERNMENT
MBA--NON-TECH							
MBA--TECH							